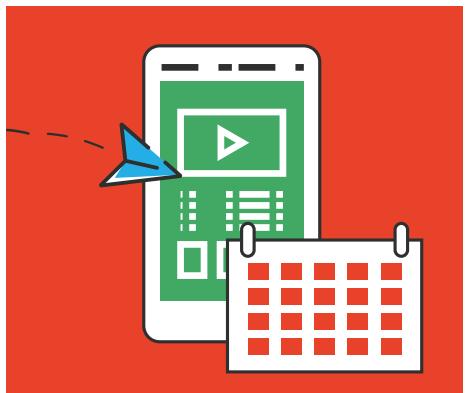
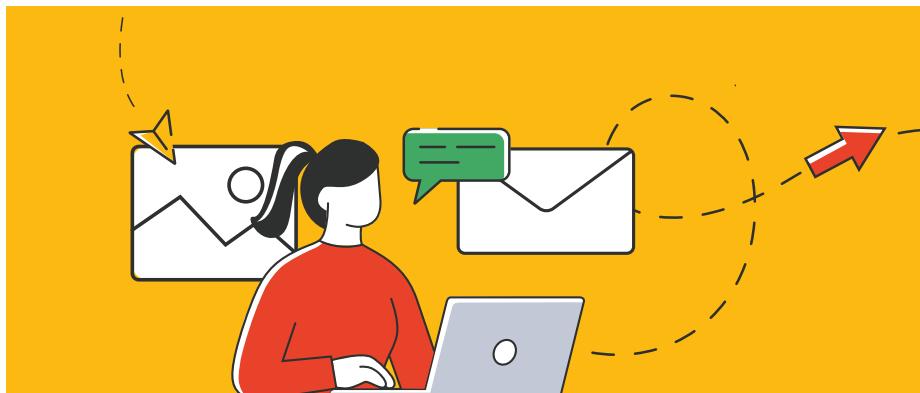
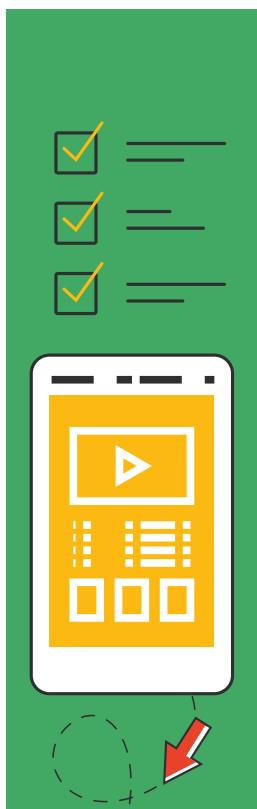
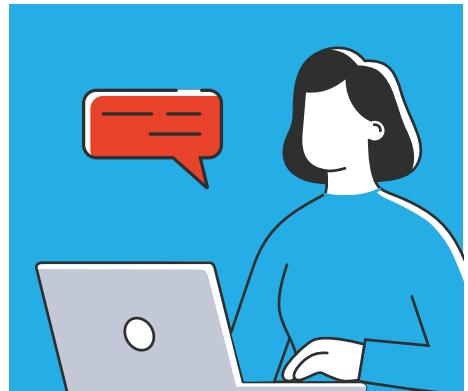


Your Design. Your Teamwork.

Kintone Business Solution



Matched for Proven Solutions

In today's digital and fast-paced economy, we know it can be difficult for companies to remain competitive and up-to-date. That's why we've made it our business to understand the present and potential challenges that stand in your way.



A need for a more effective and cost-efficient way to design workflows within the existing company infrastructure without heavy technical implementation



Accumulated data has become too cluttered and unorganised, often using outdated and complicated spreadsheets



Tracking the status and accountability of each project is becoming too tedious and time-consuming



Having too many data and communication tools causes confusion within the team, creating a greater risk for work errors

The Platform for Collaboration

No matter the challenge, we've got your back. And it starts with Kintone, an all-in-one workplace platform that allows highly collaborative teams to build, share, and automate custom workflows and processes for data-driven results.

It's as simple as choosing one of our ready-to-use apps or creating one on your own, with no coding skills required. From optimising a completely new process to a new step in your workflow, discover just how effortless building your own business app can be with Kintone.

Sales and Marketing



Sales CRM Pack:

Keep tabs on potential customers, their needs, and even transactions.



Sales Leads Management:

Get real-time views and charts on sales leads info, their status, and communications.



Quotes:

Efficiently create and access sales quotes when you need them, no matter where you are.

Customer Service



Customer Feedback:

Manage and store all customer inquiries and previous support history.



Ordering Process Management:

Easily track the entire order lifecycle, and share progress reports with the team.



Inquiry Management:

Stay on top of client and partner inquiries, ensuring quick replies to any questions or concerns.

Business & HR Operations



Expense Report:

Log and monitor your team's various business spending easily.



Asset Management:

Monitor your company equipment, track movements, and send updates more efficiently.



Recruiting Pack:

Follow updates on possible candidates, interviews, and other recruitment news.

Teamwork Designed by You

Whether you're an emerging brand or an expanding enterprise, Kintone gives you the power to create custom systems that fit your team's distinct office needs. With its simple drag-and-drop interface, anyone can design flexible work and communication flows with a quick click of a button.

1

Organise:

Data gathered from varied sources, whether paper or digital, can be automatically organised into a uniform spreadsheet format, and saved on your central Kintone database.

2

Create:

Building an app is easy and painless, regardless of your skills, department, or responsibilities. Explore our library of 1,000 ready app templates that you can easily customise, or choose to create a new app entirely.



3

Use:

Our flexible communication tools unify your team, allowing them to freely share their data. Providing collaborative tools, Kintone allows live, inline commenting, so everyone stays in the loop.

4

Learn:

Data points can be filtered down or aggregated to provide data-driven information that can help you design automated workflows. Build your own dashboards with configurable, real-time data sets and analytics for maximum insights.

A Partner You Can Trust

"Visualising sales leads reduced the number of lost opportunities."

Manufacturing Industry

"Switching Excel to Kintone has saved us 30 hours of recruitment work every month."

Consulting Firm

"Effective team communication in Kintone platform gets rid of useless meetings."

Newspaper Publisher

"No more menial paperwork."

Fitness Company

"Analysing the effectiveness of recruitment media saved us \$2,000 a year."

Construction Company

"The process of standardisation improved our productivity by 200%."

IT Company

**Trusted by more than 14,000 companies worldwide, including
Top 5 Fortune Global 500 companies**



SEIKO



Perfectly Matched!

There's nothing we like more than collaboration. Complementing FUJIFILM's innovative range of products and services, Kintone easily integrates into your digital workflows to provide a central database for all your virtual files, so you can easily search through, access, and analyse data anytime, anywhere.

fujifilm.com/fbap

FUJIFILM

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